

# Phil Hansen, C.S.P.

When Hansen talks, people listen

For someone who has retired from work not once but twice, yet remains one of the hardest working professionals in the construction industry, it's hard to summarize just a few career highlights. Phil Hansen has more than 30 years of experience providing risk and loss control services to the construction and insurance industries and is a recognized leader in his field in the Dallas/Fort Worth area. For his too-numerous-to-count contributions, Hansen has received QUOIN's Distinguished Service Award.

Gaining Power Institute's Samantha Shaw says, "Phil has worked tirelessly and endlessly over the years to bring about positive change to the construction industry in many areas, and most specifically, with safety, health and well being. When Phil Hansen walks into a room of crowded professionals, everyone notices and perks up to listen. He is highly respected, knowledgeable and known to be credible with his information."

Patricia Kagerer, director of risk management for C.F. Jordan, continues, "Phil has accumulated a wealth of safety knowledge and is first on my list when unique challenges creep up. He brings creative solutions to problems that have faced the industry for years. By following Phil's lead, I have become a stronger manager and a better leader."

Hansen began his working life as a Texas Highway Patrolman, and he says, may have stayed in law enforcement if it weren't for the draft. Rather than wait to be called, he joined the Army, and when his stint was up, decided to go back to school. Academia suited him, and Hansen spent 18 years at Louisiana State University, retiring as an associate professor. He says during that time he did a lot of vocational education "for people whose careers depended on safety," and so his next

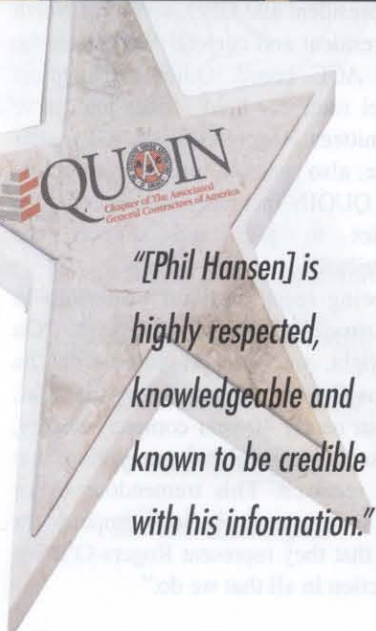
vocation was born. Upon leaving LSU, he joined The St. Paul Travelers Companies as the regional supervisor for the construction risk control department, retiring from there in 2004.

Retired again, Hansen was still not ready to settle into a life of leisure and began his latest career as an independent safety and health consultant with a major assignment as PCIP safety manager for the DFW Terminal D, where he managed the safety of two major general contractors, as well as the many smaller build-out contractors. For the last three years, he has served as a safety consultant for QUOIN and its 1,813 member companies.

But whichever hat Hansen wears, he never fails to impress those who work with him. Rogers-O'Brien Construction's Jim Fentress says, "Over the years, Phil has mentored countless safety professionals in their development and advancement, along with so many foremen and managers that did not consider that they were responsible for safety. But, after only a slight exposure to Phil, would walk away understanding not only where their responsibilities lay, and even better, knowing that they could make a difference. He has always had a unique way of convincing others to see things and act upon those observations and then make them feel like it was their idea all along."

Mark Bowen, of American Contractors Insurance Group, agrees: "Phil cares very deeply for people and takes a personal interest in helping others be successful."

Though his wife keeps reminding him he's supposed to be retired, Hansen doesn't think he'll be hanging up his latest hat anytime soon. On being honored by his peers, he says, "The biggest thing about it is the good feeling you get when you know your friends and peers think that about you."



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